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INTRODUCTION

Fairview’s hospitals have worked collaboratively with one another and in consultation with the broader community to improve the health of local community members since 1995.

In creating our 2016-2018 Community Health Needs Assessment Implementation Strategies, we were guided by the results of the 2015 Community Health Needs Assessments and by the following objectives:

1. Align with Fairview’s strategic priorities
2. Align with national, state and local public health priorities
3. Include tactics targeted towards those who live in poverty and otherwise vulnerable community members
4. Demonstrate improved health and well-being in the communities we serve

The implementation strategies outlined in this document provide the foundation for Fairview Ridges Hospital’s community benefit work from 2016 to 2018.

About Fairview Ridges Hospital

Located in Burnsville, Minn., Fairview Ridges Hospital is a 150-bed Level III Trauma Care facility that offers the most advanced emergency services, orthopedics, pediatrics, and surgery available in the Twin Cities south of the Minnesota River.

Definition of Community

Fairview Ridges Hospital’s community is comprised of over 350,000 people living in Dakota and Scott counties. For the purposes of the Community Health Needs Assessment Implementation Strategy, community is defined as the population of the combined ZIP codes for Fairview Ridges Hospital’s primary service area, which are home to approximately 70 percent of the patients seen by the hospital, as well as the counties that include a ZIP code in the primary service area. (See Appendix A for a full list of ZIP codes in this community.)

This definition of community was selected to:

1. Provide continuity of definition with previous community health needs assessments dating back to 2004
2. Align with internal strategy and planning definitions of community (e.g. the combined ZIP codes that comprise the primary service area)
3. Ensure alignment of priorities and existing relationships with county health departments that intersect with one or more ZIP codes that comprise the defined community
I. ORGANIZATION MISSION

Fairview is driven to heal, discover and educate for longer, healthier lives. Fairview Ridges Hospital works to improve the health of people in the communities we serve—whether they are our patients or not.

Our Commitment to Community Health Improvement

Fairview Ridges Hospital provides significant community benefits through a variety of activities carried out to improve community health. Examples of community health improvement activities are listed below.

- **MINI Clinics**
  Fairview Ridges Hospital holds clinics for the Minnesota Immunization Networking Initiative, called “MINI clinics,” which bring free flu shots to community locations, such as churches or community centers, for those who might not otherwise have access.

- **Youth Grief Services**
  Fairview Ridges Hospital provides free Youth Grief Services programming for youth who have faced significant loss, offering resources to assist in the healing process. Youth Grief Services offers—free of charge—support groups, education and camps to children and families experiencing profound loss.

In addition to these community health improvement commitments, Fairview Ridges Hospital, in partnership with Fairview Southdale Hospital’s Community Health Department, works on community health initiatives and programs. These initiatives and programs address specific health targets and goals in partnership with community organizations, public health departments and others based on community feedback and the results of health needs identified through the 2015 Community Health Needs Assessment.

Our Commitment to Access and Those Living in Poverty

Fairview Ridges Hospital treats all patients with dignity and respect regardless of their circumstances. We want to ensure all community members have access to high quality medical care and help by providing programs to assist patients in accessing health care services that might otherwise be out of reach.¹

- **Charity Care**
  Fairview Ridges Hospital provides the Fairview Charity Care program, which covers charges for most Fairview hospitals. Patients may qualify if their income is at or below 275 percent of the federal guidelines. Charity Care information is available in English, Spanish, Somali, Vietnamese and Russian.

- **Uninsured Hospital Patient Discount**
  Fairview Ridges Hospital provides an upfront discount to uninsured patients for hospital and hospital-based clinic services that are medically necessary.

- **Pharmacy Community Care**
  Fairview’s Pharmacy Assistance Fund provides one-time prescription assistance to patients experiencing financial hardship. Eligible patients typically have no prescription drug benefits and/or have exhausted their coverage and are not eligible for—and have no access to—alternative sources of coverage or funding (e.g., Medicaid, MinnesotaCare and Medicare).

- **Home Care and Hospice Community Care**
  Fairview’s Home Care and Hospice Community Care program covers most charges for home care and hospice services.

- **Sage Screening Program**
  Fairview Ridges Hospital and select surrounding Fairview clinics participate in the Minnesota Department of Health Sage Screening Program as providers. Through this means-tested program, community residents can receive diagnostic care for breast and cervical exams at no charge. After services are provided by Fairview, the Sage Program reimburses Fairview at the Medicaid maximum for the service and Fairview writes off the remainder of the charge.

¹ For more information about financial assistance, please visit http://www.fairview.org/About/OurCommunityCommitment/FinancialAssistance/index.htm.
Our Commitment to Requirements Under 501(r) Regulations

Concurrent work occurred throughout 2015 to update existing policies and secure board approval for the Fairview Health Services system to bring the following policies into alignment with requirements of the Affordable Care Act:

- Financial Assistance Policies (FAPs)
- Emergency Medical Care Policies
- Limitation on Charges Policies
- Billing and Collection Policies

II. COMMUNITY SERVED IN IMPLEMENTATION STRATEGY

The individuals who comprise the Fairview Ridges Hospital’s defined community (see page 1) include our patients, their families, program participants and employees who work for Fairview Health Services at large. Below are examples of how Fairview Ridges Hospital community health programs serve multiple populations within our community. (For more information about the programs in this section, please refer to Section V.)

- The Mental Health First Aid USA and Youth Mental Health First Aid USA programs target the entire Fairview Ridges Hospital defined community, including the staff of organizations that serve vulnerable populations (e.g., Salvation Army), Fairview staff, staff family members, patients and patient family members. In order to ensure access to low income and/or otherwise vulnerable community members, the full-day training is taught at no charge.

- The Rethink Your Drink, Every Sip Counts! campaign targets the entire Fairview Ridges Hospital defined community including Fairview staff, staff family members, patients and patient family members.

- The Living Well: Chronic Disease Self-Management Program targets people with at least one chronic health condition within the Fairview Ridges Hospital defined community, including Fairview staff, staff family members, patients of Fairview Ridges Hospital and its surrounding clinics and their family members. In order to ensure access to low income and/or otherwise vulnerable community members, targeted outreach will occur in Spanish with Latino community residents.

- Financial Aid Policy Communication
  Fairview’s Corporate Community Health Department will utilize internal and external data to identify areas with concentrations of low-income and vulnerable uninsured and underinsured community residents within Fairview Ridges’ community. Fairview Ridges Hospital has designated staff who will work with organizations that serve low-income and vulnerable uninsured and underinsured populations to distribute information about Fairview’s Financial Aid Policies.

  The anticipated impacts are to (1) increase organizational knowledge of community demographics related to low-income and otherwise vulnerable populations and (2) increase our ability to identify appropriate venues for Fairview’s financial aid policy distribution.

2 For more information please see: https://www.irs.gov/Charities-&-Non-Profits/Charitable-Organizations/New-Requirements-for-501(c)(3)-Hospitals-Under-the-Affordable-Care-Act
III. IMPLEMENTATION STRATEGY PROCESS


Fairview Ridges Hospital regularly works closely with public health departments, community organizations and coalitions and internal stakeholders to ensure community health work aligns with hospital and public health priorities. During the implementation strategy development process, we also worked to ensure community health programs include tactics designed to (1) target access, (2) target low income or otherwise vulnerable populations and (3) demonstrably impact health and wellness.

Fairview Ridges Hospital worked with its Community Health Steering Committee during the implementation strategy development process. (See Appendix B for list of steering committee members.) Initial steps in the implementation strategy development process included:

1. Hospital leads from all six Fairview hospitals and members of the Fairview Ridges Hospital Community Health Steering Committee Data Subcommittee reviewed:
   - Indicators tied to community demographics, social and economic factors, physical environment, clinical care, health behaviors and health outcomes at a state, county, community and ZIP code level. Data utilized in this review was retrieved from Community Commons and Community Need Index scores.
   - Indicators linked to mental health and health behaviors for students in ninth grade at a state and county level. Data utilized in this review was retrieved from the Minnesota Student Survey.

2. Fairview Ridges Hospital’s community health needs assessment lead and Community Health Steering Committee Data Subcommittee inventoried existing assets linked to the priority health needs. This review considered programming and other resources of Fairview Ridges Hospital, public health departments, community partners and other not-for-profits.

3. Fairview community health staff reviewed the most recent community health needs assessments from Dakota and Scott county public health departments, as well as their most recent community health improvement plans (when available), to understand their priority community needs and where public health work would be focused.

A Collaborative Approach

In addition to meetings conducted by Fairview Ridges’ Community Health Steering Committee, hospital leads from all six Fairview hospitals met to identify resources, review potential evidence-based programming around system-wide community health priority areas, and identify evidence-based “backbone” programs that would be supported by community health outreach at all Fairview hospitals.

Two system-wide community health priority areas were identified:

1. Mental health and well-being
2. Chronic disease prevention and management through healthy living

Fairview’s two system-wide community health priority areas were driven by, and inclusive of, the combined six hospitals’ priority areas. These system priorities were created to allow for an overarching focus for community benefits and community health work. Backbone programs tied to these priority areas will be offered at all hospitals with community-specific variation in participants, partners and when, where and how the program is offered. Program implementation will vary based on each hospital’s community, existing relationships and resources.

In identifying system-wide backbone programming, the following criteria were considered:

- Ability to tie to at least one of Fairview’s strategic priorities and at least one public health priority
- Ability to demonstrably impact community health and well-being
- Ability to resource the program
- Available partners (e.g., community interest, internal interest, public health alignment);
- Ability to address multiple levels of prevention—primary, secondary and tertiary
- Ability to be targeted to multiple kinds of participants (e.g., community members, patients, employees)
- Evidence-based program with established metrics
Through this process, three backbone programs were identified. (For more information about these programs, please refer to Section V.)

1. Mental Health First Aid USA and Youth Mental Health First Aid USA
2. Living Well: Chronic Disease Self-Management Program
3. Rethink Your Drink, Every Sip Counts!

Community health staff from all six hospitals met with public health representatives at both the county and state level to gauge interest and understand potential alignment around the three proposed backbone programs.

A broad-based group of Fairview leaders met to discuss three proposed backbone programs and share feedback (leaders who could not attend this meeting were included in one-on-one conversations). Leaders shared best practices based on previous experience with specific programs and identified areas for cross-department collaboration in community outreach. This internal group included representatives from:

- Accounting
- Advanced Analytics
- Behavioral Health
- Cancer Centers/Oncology
- Care Delivery
- Care Management
- Care Transitions
- Communications and Public Affairs
- Community Health
- Employee Wellness
- Fairview Foundation
- Government Relations
- Hospital presidents
- Patient and Family Support Services
- Patient Relations
- Quality and Innovation
- Strategy Department
- Tax Department
- Vascular Centers
- Volunteer Services

A Local Approach

In addition to the three system-wide backbone programs in the two priority areas, hospitals were encouraged to identify hospital-specific programming linked to local communities’ specific health priorities found in the hospital’s 2015 Community Health Needs Assessments. To do this, the following criteria were established for hospital programming:

1. Hospitals have flexibility in programming as long as the hospital is in good-standing with system-wide programs around priority areas
2. Hospital programs are linked to one of the hospital’s Community Health Needs Assessment identified priority health needs
   - Ability to tie to at least one of Fairview’s strategic priorities and at least one public health priority
   - Ability to demonstrably impact community health and well-being
   - Ability to resource the program
   - Available partners (e.g., community interest, internal interest, public health alignment)
   - Ability to be targeted to multiple kinds of participants (e.g., community members, patients, employees)
3. Hospitals are encouraged to build off of existing programming and with existing partners

Using this method, Fairview Ridges Hospital decided to continue its work with Mental Health First Aid program, the Colon Cancer Prevention Project and Latino Community Health Education. (See section V for more information on these programs.)
IV. PRIORITIZED LIST OF SIGNIFICANT HEALTH NEEDS IDENTIFIED IN COMMUNITY HEALTH NEEDS ASSESSMENT

Fairview Ridges Hospital used the collaborative and local implementation strategy development processes and referred to the 2015 Community Health Needs Assessment to identify its significant health needs for 2016-2018. The priority areas are:

- Mental health
- Chronic disease prevention and management through healthy living

V. SIGNIFICANT HEALTH NEEDS TO BE ADDRESSED

Fairview Ridges Hospital will address the identified health needs through five programs, all of which have tactics specifically selected to address access and target vulnerable community residents. A summary of the five programs is provided below.

<table>
<thead>
<tr>
<th>Programs</th>
<th>Priority Needs</th>
<th>Tactics Targeting</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Mental Health</td>
<td>Chronic Disease</td>
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<tr>
<td>Mental Health First Aid</td>
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<td></td>
</tr>
<tr>
<td>Living Well</td>
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<td>✓</td>
</tr>
<tr>
<td>Rethink Your Drink</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Colon Cancer Prevention Project</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Latino Community Health Education</td>
<td>✓</td>
<td>✓</td>
</tr>
</tbody>
</table>


4 As we consider tactics designed for vulnerable populations and to promote access in our programs, we define vulnerable as low-income, minority, seniors and people who live in ZIP codes with high Community Need Index (CNI) scores, and access as programming that is made widely available at low-to-no cost to participants and/or providing access to programming for vulnerable community members.
1. Mental Health First Aid USA and Youth Mental Health First Aid USA

Fairview Ridges Hospital will collaborate with Fairview’s five other hospitals to offer the evidence-based Mental Health First Aid USA and Youth Mental Health First Aid USA programs. Participants attend an eight-hour class in which they receive an overview of the risk factors of common mental health and substance abuse illnesses and participate in role-playing simulations to learn how to successfully offer help to those in crisis. Evaluation (e.g., participant pre- and post-test and a six-month evaluation) is built into the design of the program. In partnership with the Fairview Foundation, Fairview is committed to the resource needs and implementation of this program.

The anticipated impacts for the Mental Health First Aid programs are to (1) increase knowledge of the signs, symptoms and risk factors of mental illnesses, (2) increase knowledge of the impact of mental and substance use disorders in participants, (3) increase awareness of local resources and where to turn for help and (4) build capacity to assess a situation and help an individual in distress.

3. Rethink Your Drink, Every Sip Counts!

Fairview Ridges Hospital will collaborate with Fairview’s five other hospitals, Minneapolis Public Health and hospital vendors on the Rethink Your Drink, Every Sip Counts! campaign. This campaign is an initiative to educate community residents, Fairview Ridges Hospital patients, patients’ families and employees on the health risks associated with drinking sugar-loaded beverages. In partnership with the Fairview Foundation, Fairview is committed to the resource needs and implementation of this program.

The anticipated impacts for the Rethink Your Drink, Every Sip Counts! campaign are to (1) increase awareness of the risks associated with drinking sugar-sweetened beverages amongst community residents, Fairview Ridges Hospital patients and employees and (2) review existing vending contracts to bring them in alignment with Partnership for Healthier America's goal of less than 20 percent of vending beverages are sugar-sweetened.

2. Living Well: Chronic Disease Self-Management Program

Fairview Ridges Hospital will collaborate with Fairview’s five other hospitals in the evidence-based Living Well: Chronic Disease Self-Management Program developed by Stanford Medicine. The format is a two-and-a-half-hour workshop held once a week, for six weeks, in community settings. Evaluation is built into the design of the program around the following topics: self-management behaviors, self-efficacy, health status, health care utilization and education. In partnership with the Fairview Foundation, Fairview is committed to the resource needs and implementation of this program.

The anticipated impacts for the Living Well: Chronic Disease Self-Management Program are to (1) increase participant knowledge of techniques to deal with problems such as frustration, fatigue, pain and isolation, (2) increase participant knowledge of appropriate exercise for maintaining and improving strength, flexibility and endurance, (3) increase participant knowledge of appropriate use of medications, (4) increase participant ability to communicate effectively with family, friends and health professionals, (5) increase participants’ decision-making ability and (6) increase participants’ ability to evaluate new treatments.

4. Latino Community Health Education

Fairview Ridges Hospital will collaborate with local agencies that serve Latinos to offer health education sessions focused on mental health and obesity reduction presented in Spanish by a bilingual Latino community health worker. Evaluation (participant surveys measuring increased knowledge and behavior change) was built into the design of the program.

The anticipated impacts of Latino Community Health Education are to (1) increase participant knowledge on the impact of mental health problems and obesity on overall health, (2) increase participant awareness of behaviors that can positively impact mental health and/or obesity and (3) increase reach of community education to various subpopulations within the Latino community.

5. Colon Cancer Prevention Project

Fairview Ridges Hospital’s Community Health and Endoscopy Departments will collaborate with Fairview Southdale Hospital’s Community Health and Endoscopy Departments and St. Mary’s Clinics to offer the Colon Cancer Prevention Project, which will provide colon cancer prevention education and free colonoscopies to uninsured Latinos. Both the community education and the free colonoscopies will be facilitated by a bilingual community health worker fluent in Spanish. Evaluation
(number of people educated, number of colonoscopies performed, and patient experience surveys) was built into the design of the program.

The anticipated impacts for the Latino Colon Cancer Prevention Project are to (1) increase knowledge in the Latino community of ways to prevent and test for colon cancer, (2) provide up to 30 free colonoscopy procedures to uninsured Latinos per year and (3) provide a culturally responsive experience from community education to colonoscopy procedure.

VI. SIGNIFICANT HEALTH NEEDS NOT ADDRESSED

Although the following health needs were not selected as priority community health areas, Fairview Ridges Hospital will continue to support other organizations in addressing these health needs whenever possible. Health needs not addressed include: stroke, social determinants of health and housing for vulnerable populations.

Other significant health needs—anxiety and depression—are included under the broader priority of “mental health and well-being.” Arthritis, asthma, cancer, diabetes and heart disease are included under the broader priority of “chronic disease prevention and management through healthy living.”
## Appendix A

### Fairview Ridges Hospital Community Served

![Map of Fairview Ridges Hospital Community Served](image)

<table>
<thead>
<tr>
<th>Zip Code</th>
<th>City</th>
<th>2014 CNI Scores</th>
<th>County</th>
</tr>
</thead>
<tbody>
<tr>
<td>55124</td>
<td>Apple Valley</td>
<td>2.0</td>
<td>Dakota</td>
</tr>
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<td>55306</td>
<td>Burnsville</td>
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<td>Dakota</td>
</tr>
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<tr>
<td>55378</td>
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<td>Scott</td>
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</tbody>
</table>

Source: Dignity Health
Appendix B: Fairview Ridges Hospital Community Health Steering Committee

- Pat Belland, President, Fairview Ridges Hospital
- Ann Ellison, Director of Community Health & Church Relations, Fairview Health Services
- Todd Kihne, MD, Chief of Staff, Suburban Radiologic Consultants
- Brian Knapp, Vice President of Operations, South Region, Fairview Health Services
- BJ Larson, Director, Spiritual Health, Fairview Health Services
- Rev. Jeff Marian, Lead Pastor, Prince of Peace Lutheran Church
- Janet Mohr, LQ/CHSC Chair, MN Department of Education
- Sal Mondelli, President & CEO, 360 Communities
- Stacy Montgomery, Director of Patient Relations and Volunteer Services, Fairview Ridges Hospital
- Jenny Morman, Community Benefit Program Manager, Fairview Health Services
- Eric Nelson, Director of Clinical Quality, Fairview Ridges Hospital
- Julie Sethney, RN, Director of Patient Care, Fairview Ridges Hospital
- Lisa Snyder, PhD, Superintendent, Lakeville Area Public Schools
- John Stoltenberg, MD, Interim Vice President of Medical Affairs, Fairview Ridges Hospital
- Jessica Vanderscoff, MD, Physician, Prior Lake Fairview Clinics
- Robert Vogel, Board Chair, New Market Bank
- Jeoff Will, Vice President of Operations, Fairview Ridges Hospital